

ADDENDUM TO REQUEST FOR PROPOSALS (RFP)

Issued By: PURCHASING OFFICE BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY UPPER MARLBORO, MARYLAND 20772-9983	Addendum No. 2	Date of this Addendum December 23, 2021	Number of Pages 4
	RFP No. 017-22	Date RFP Issued November 19, 2021	Date & Hour of Return of RFP January 10, 2022 @ 2:00 pm
	TITLE: RFP 017-22 Self-Funded Medical Plan and Staff Model Health Maintenance Organization (HMO) Plan Administration		

The above RFP is amended as follows. **ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**

The purpose of this addendum is to **Modify the RFP and Provide Responses to Questions** for the above-mentioned RFP.

Notice to Respondents:

PGCPS will post Addendum 3 containing responses to unanswered questions as indicated in this addendum no later than January 5, 2022.

Questions and Responses:

37. Please clarify there are no other underlying vision benefits other than what is noted in the plan design.
NOTE: This is a material request. Bidder understands the existing plan design, but it is critical for bidders to understand the composition of the existing network as it ties to tier 1 and tier 2 of the triple option plan.
Response: The medical bid should include a complimentary vision benefit similar to the current BlueVision benefit.
38. Page 28 of the procurement document includes a breakdown for the “Technical Proposal Score Components”. Will PGCPS also share the Financial Proposal Score components?
Response: Response to be provided in Addendum 3.
38. Page 24 of the procurement document requests a \$2.50 PEPM discretionary budget. Is the \$2.50 PEPM being requested annually?
Response: Yes
39. Are the Wellness Incentives for PCP selection, Biometrics etc. funded out of the \$2.50 PEPM or through the claim account?
Response: Through the claim account.

40. Are the wellness incentives delivered to the members through a Debit Card?
Response: Yes
41. Please describe in detail the current wellness program in place today with Sharecare. What services are provided as a part of the Sharecare program [health assessments, coaching, challenges, biometric screenings (types), digital tools, smoking cessation, weight loss, diabetes prevention, etc.]?
Response: Sharecare allows members to do a real age assessment that can be used to personalize wellness goals and tailored programs to meet those goals. The program offers members the opportunity to select age appropriate screenings, participate in biometric screenings (blood pressure, cholesterol, triglycerides, BMI), participate in select wellness challenges and connect wearable devices to track sleep, steps, nutrition and more.
42. Please provide a description of the current incentive programs that encourage participation by service type, as well as what you envision for the future of the program and include whether participation in case management/disease management programs will be incentivized.
Response: The structure of the current Triple Option Plan and the associated copays aligned under each tier incentivize employees to utilize services economically. The future Rewards Program will identify various targeted metrics for employees to fulfill & receive a financial reward. These targeted metrics may be changed on an annual basis.
43. Please describe the level of participation by service type, both telephonically and digitally.
Response: Response to be provided in Addendum 3.
44. What outcomes/ROI are being achieved with the current wellness programs?
Response: PGCPs strives for a positive ROI with members being more engaged in their health.
45. Please describe your current onsite clinical resources and programs.
Response: Response to be provided in Addendum 3.
46. Are there currently onsite coaching solutions? If so, please describe them and the challenges you face to achieve satisfactory levels of engagement.
Response: No
47. Is there a dedicated wellbeing engagement coordinator in place today? If so, please describe the role and challenges the coordinator faces in performing the role effectively.
Response: Yes. The size of the membership, including numerous individual locations, makes it a challenge to engage all employees.
48. Is there a health and wellness consultant in place today? If so, please describe the role and the challenges the consultant faces in performing the role effectively.
Response: Yes
49. Is there a local wellness council in place today? If so, please describe the council's duties and the challenges the council faces in performing those duties effectively.
Response: Yes
50. What are the biggest social determinants that face your wellness and health management programs?
Response: Response to be provided in Addendum 3.

51. Please describe the top five cost issues.
Response: Response to be provided in Addendum 3.
52. Will the wellness vendor have access to claims from all vendor partners?
Response: No
53. Are you experiencing turnover of teachers as the result of stress and burnout?
Response: Not relevant to this solicitation.
54. What type of resiliency support is available for teachers?
Response: Not relevant to this solicitation.
55. What critical incident support is in place?
Response: Not relevant to this solicitation.
56. Do employees have access to a crisis line for care in the moment?
Response: All employees have access to an employer funded EAP program.
57. Have you experienced issues with out-of-network destination facilities for employees seeking help for substance use disorders?
Response: No
58. Are you offering digital therapeutics for stress and anxiety?
Response: All employees have access to an employer funded EAP program.
59. Is there a staff psychologist available for employees?
Response: No
60. Please distinguish which documents should be submitted as a PDF vs. excel document.
Response: See Addendum 1, Question and Response No. 11.
61. What is the clinical/advocacy model currently in place today? Is it CareFirst's standard or a more robust version?
Response: Response to be provided in Addendum 3.

Bidders must complete, sign, and return two copies of this Addendum or Appendix G – Addenda Acknowledgement with their proposal response. Failure to do so MAY be cause for your offer to be ruled non-responsive and not considered for award.

Donna Parks

December 23, 2021

If your Bid has already been submitted and, because of this Addendum, you desire to modify your offer, you may do so by letter or email provided such notice makes reference to this Addendum and is received prior to the time specified for return of Bid.

Company Name of Bidder	Signature of Person Authorized to Sign
Address	Type or Print Name and Title